

**EXHIBIT N**

“Trick Messages! That get Results!”

## Chad McKinney

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**From:** Barbara Keramati  
**Sent:** Thursday, December 21, 2006 5:49 PM  
**To:** Amber Henry; Brianne Dani; Chad McKinney; Claire Buckley; Denise Brousseau; Erica Low; Heather Giordano; Jeabeth Garcia; Melissa Monte  
**Subject:** FW: Trick Messages! That get Results!

More cool stuff...read below:-)

## Barbara Keramati, Enrollment Manager

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"It's not the years in your life that count. It's the life in your years."  
- Abraham Lincoln

In the

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**From:** Marvie Wright  
**Sent:** Thursday, December 21, 2006 5:46 PM  
**To:** Kim Eaken; Barbara Keramati; Mikal Powers  
**Subject:** FW: Trick Messages! That get Results!

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**From:** Marvie Wright  
**Sent:** Thursday, December 21, 2006 5:39 PM  
**To:** Anna Allen; Dina Sepe; Joanne Bolognone; Kenya Egelhoff; Lara Padin; Leonida Sepe; Sharon Robinson; Shellie Stoddard; Steven Picanza; Vanessa Johnson  
**Subject:** Trick Messages!

Per your request...I am sending out a few of my trick messages...that will get people to call you back. Try one this week and see what happens.

"Can you please call me John...you have an unresolved issue that I need to discuss with you as soon as possible."

"This message is for Mary....I have a open file for you I would love to be able to close before the year ends. I just need to ask you a few simple questions".

3/28/2007

"This message is the Sharon....I was given your information and I would love to talk to you. I have something awesome to tell you."

"I need to speak with Kenya, as soon as possible regarding a unresolved issue."

"I have a open file for Karen, that can be resolved with a few simple questions."

"Please give me a call, this is Marvie and I am calling you from Phoenix."

"This message is for Steve....I have something for you that will change your life."

"Angle if you just call me back...I have information that could turn your life around."

**Marvie Wright, Enrollment Manager**

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