Jackie Feller

From:

Dave Carson

Sent:

Tuesday, July 01, 2008 9:02 PM

To:

Sean O'Connor, Dave Vort, Glenn Vavoso

Cc:

Damon Daniels

Subject:

RE: Examples of Robotic Program Goals

Thanks for compliment Sean – but it really was Damon and Sean who shined today. There were 5-6 "ah-ha" moments in their presentation where you could tell the steering committee heard eye-opening ideas. They were clearly grateful for their insight and expertise in program rollout and management demonstrated by both Damon and Sean. The clinical team really established themselves as experts today in front of Harrison administration. I am just giving credit where credit is due.

From: Sean O'Connor

Sent: Tuesday, July 01, 2008 7:19 PM

To: Dave Vort; Glenn Vavoso Cc: Dave Carson; Damon Daniels

Subject: FW: Examples of Robotic Program Goals

Dave/Glenn, just as an FYI, implementation meeting for Harrison Medical Center was this morning at 0630. In order to get out to the account at that hour it called for a 0400 wake up call for the guys this morning. Both Dave and Damon did a great job with the presentation this morning. The account is off to the right start.

Dave, thanks for a very smooth turnover from the capital to the clinical tearn. If we continue with this type of collaboration, the Northwest will have a great 2008.

Regards,

Sean O'Connor Clinical Sales Manager Pacific Northwest 206.396.7252

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"Pressure is nothing more than the shadow of great opportunity." Michael Johnson

From: Dave Carson

Sent: Tuesday, July 01, 2008 11:38 AM

To: Kim Raney RN, MS (kraney@harrisonmedical.org); Patty Cochrell; Ron Morris

Cc: Damon Daniels; Sean O'Connor

Subject: Examples of Robotic Program Goals

Kim, Patty, Ron:

EXHIBIT PT-191

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ISI 33509

The top administrative objective for the next Robotics Steering Committee (RSC) meeting will be to establish goals for the program to measure ourselves against at 60, 90, 180, 365 day intervals.

To help with your planning, here is the text from our presentation with some example goals from another facility.

We look forward to seeing what your objectives and measurements will be at the next RSC meeting. Thanks

- Total case volume 32 procedures by year end URO and GYN service using robot by Sept 30th No delays in "to follow" case start times by June 1

- Average prostatectomy case time at 3 hours by year end
 Room turnover time between robotic cases (robot case to robot case) at one hour or less by July 30

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