## Debbie Wu

From:

Dave Carson

Sent:

Monday, June 09, 2008 10:08 PM

To: Subject: Sean O'Connor FW: CHI June Installs

Sean:

As we talked about today, I am meeting with Harrison late Tuesday. Please do not commit to any market protection requests from St. Joe's until I get back to you on Wednesday. I will bring this up to them in person tomorrow night.

----Original Message----

From: Sean O'Connor Sent: Friday, June 06, 2008 11:07 PM

To: Dave Carson

Subject: FW: CHI June Installs

DC, take a look at the below, Saint Joe's just got funding released today for their second system. We will be working out the details early next week. Part of the discussion I am sure will be around market protection. Do you know where things currently stand with Harrison? Did they ever sign an LOI? I will need that information for our discussions next week. Thanks, have a great weekend.

## Regards,

Sean O'Connor
Clinical Sales Manager
Pacific Northwest
206.396.7252
Sean.O'Connor@intusurg.com
www.d avincisurgery.com
"Pressure is nothing more than the shadow of great opportunity." Michael Johnson

----Original Message----

From: Chris Joslin

Sent: Friday, June 06, 2008 2:19 PM

To: Doug McClung Cc: Sean O'Connor Subject: CHI June Installs

Doug-

**EXHIBIT PT-259** 

CONFIDENTIAL-SUBJECT TO PROTECTIVE ORDER

ISI\_32287

I followed up this morning with Don Weller after our conference call yesterday. CHI is going to proceed with two additional installs before the end of their FY June 30 — Bethesda North Shore and St. Joe's Tacoma #2. He needs to know what's in the initial stocking order for both. Can you please forward to me what's been constructed so we can sort? They want to carve out some market protection again, 2-3 surrounding counties each. I spoke to Brian Cyr — not an issue for Bethesda. Sean — any issues in granting protection in Tacoma area? I am talking to him again Tuesday afternoon 2pm (CST). Let me know if you want to join me on the call. We'll use my conference call number.

Have a good weekend, Chris

Christopher Joslin U.S., Director of Key Accounts Intuitive Surgical, Inc. 612-669-7374 Cell